



## Introducing the Premade STANDCAP Pouch



#### What is STANDCAP?

Premade STANDCAP Pouch combines easy handling of an inverted bottle with the convenience of a pouch.





**Storage Efficiency** 



Instant Shelf Impact



Reduced Ecoimpact



99% Product Evacuation



Optimized for eCommerce





#### STANDCAP Pouch Closure

Patented dispensing solution provides pouch with stability and:

- Easy to open flip-lid closure
- Built-in tamper evidence
- Proprietary SimpliSqueeze® valve technology for superior dispensing performance

#### SimpliSqueeze® Valve Technology:

- Improves oxygen barrier & maintains product freshness
- Provides controlled drip-free dispensing
- Fully customized for the viscosity of your product and desired "ease of squeeze", dispense amount, product stream, etc.

#### **Customization**

- Can imprint custom text/logos on closure
- Custom colors available





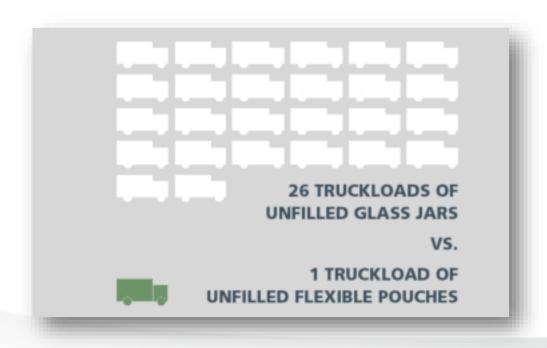
## **STANDCAP Eco-impact**





#### Compared to Glass Bottles:

- 80% less water use
- 77.8% less greenhouse gas emissions
- 65% less fossil fuel consumption





VS.



### Case Study: Daisy Squeeze

- Package research firm Package InSight partnered with Clemson University to study key eye-tracking metrics for the STANDCAP Pouch vs. a rigid tub, using Daisy sour cream for this testing:
- **Time to First Fixation** (avg. time from when a product first enters a participant's field of view until they fixate on it)
  - The STANDCAP pouch was spotted **40% quicker** than the rigid package.
- Total Fixation Duration (avg. time spent fixating on each item)
  - The STANDCAP pouch was viewed **53% longer** than the rigid package.





#### **Proven Success**

Daisy was able to command a 23.6% higher price per oz. in the STANDCAP Pouch vs. a rigid package.





# MARKET SHARE 44% → 55%

Daisy's line extension of sour cream in the STANDCAP Pouch resulted in an 11% increase in market share.

16 oz

STANDCAP

#### **According to Daisy Brand:**

"The Daisy squeeze pouch has proven to be 69.7% incremental to our own brand's sales. Additionally, 18% of the total volume sold is incremental to the sour cream category. The result is expanded sales for both Daisy and our retail partners."

#### **Recent STANDCAP Launches**















## **Turnkey Solution**







Fill Seal Machinery





**Established Contract Packer** 

## Questions?